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The third step in the model relies on exploring all facets of the target company before finalizing a definitive agreement. Due diligence must be exercised in the financial, operational, legal, environmental, cultural, and strategic areas. Key findings should be summarized for executive review, and all potential merger problems should be identified.

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Mergers & Acquisitions Introduction 3 Introduction Merger and acquisition activity (mergers, acquisitions, joint ventures, divestitures) is at an all-time high. M&A volumes are now higher than during the internet boom of 1999- 2001 and the M&A boom of 2004 – 2007 that was fuelled by cheap credit. Asian M&A activity, particularly in and out

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11/3/2010 · On financial and legal issues: Mergers and Acquisitions: A Step-by-Step Legal and Practical Guide by Edwin L. Miller. Wiley, 2008.

Acquiring a company Mergers Acquisitions M&A Process This guide takes you through all the steps in the M&A process. Learn how mergers and acquisitions and deals are completed. In this guide, we'll outline the acquisition process from start to finish, the various types of acquirers (strategic vs. financial buys), the importance of synergies, and transaction costs and knowing how much to pay for it

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